



*Expression of Interest (Eoi) for Setting - up an Integrated Steel Plant
through Joint Venture Partnership Route*



Andhra Pradesh High-Grade Steels Limited

(A Government of Andhra Pradesh Undertaking)

GLOBAL NOTICE FOR INVITING

Expression of Interest (Eoi)

for

**for Setting up of an Integrated Steel Plant in
Joint Venture (JV) Partnership Route**

EOI REFERENCE NUMBER: 10/APHSL/EOI/2020



Expression of Interest (EoI) for Setting - up an Integrated Steel Plant through Joint Venture Partnership Route

LETTER OF INVITATION

Andhra Pradesh High-Grade Steels Limited (APHSL) seeks response from companies meeting the requirements of this EoI and are willing to be associated with APHSL through a Joint Venture (JV) route on long term basis in setting up and operating an Integrated Steel Plant of up to 3 Million Tonne per Annum Capacity at YSR Kadapa District in Andhra Pradesh, India.

The proposed JV company should possess ability to support APHSL in areas including, but not limited to, designing, engineering, construction, commissioning and operation & maintenance of an Integrated Steel Plant. The detailed terms and conditions and other definitive documents including the Joint Venture Agreement, the Memorandum and Articles of Association and the long-term Business Plan for such a Joint Venture shall be mutually agreed upon.

The prospective Joint Venture partner shall submit their bid in the EoI process as per Section-3. **ONLY the companies or consortium of companies who respond to this invitation for Expression of Interest (EoI) may be considered for next steps during the process of selecting a JV Partner.**

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SECTION-1

DISCLAIMER

1. The information contained in this Expression of Interest (EoI) document provided to the prospective JV partner, by or on behalf of Andhra Pradesh High Grade Steels Limited (APHSL) or any of its director, employees or advisors, is provided to the prospective JV partner on the terms and conditions set out in this EoI document and all other terms and conditions subject to which such information is provided.
2. The purpose of this EoI document is to provide the prospective JV partner with information to assist the formulation of their Proposal. This EoI document does not purport to contain all the information each prospective JV partner may require. This EoI document may not be appropriate for all persons, and it is not possible for APHSL, its directors, employees or advisors to consider the business/investment objectives, financial situation and particular needs of each prospective JV partner who reads or uses this EoI document. Each prospective JV partner should conduct his own investigations and analysis and should check the accuracy, reliability and completeness of the information in this EoI document and where necessary obtain independent advice from appropriate sources.
3. APHSL, its directors, employees and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
4. APHSL may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this EoI document.
5. The issue of this EoI does not imply that APHSL is bound to select and shortlist any or all the prospective JV partner. Even after selection of suitable prospective JV partner APHSL is not bound to proceed ahead with the prospective JV partner and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
6. The prospective JV partner shall bear all costs associated with the preparation, technical discussion/presentation and submission of EoI. APHSL shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the EoI process.
7. Canvassing in any form by the prospective JV partner or by any other agency on their behalf shall lead to disqualification of their EoI.



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SECTION-2

SCHEDULE OF EoI PROCESS & CONTACT DETAILS

A. SCHEDULE OF THE EoI PROCESS

The schedule of activities during the EoI Process shall be as follows -

Sl. No.	Description	Date
1	Issue of EoI document	9 th July 2020
3	Lastdate of Submission of EoI response	31 st July 2020

All further communications/amendments related to this EoI will be put up on
www.aphighgradesteels.com

B. CONTACT DETAILS:

All the correspondence shall be marked to the following:

The Managing Director
Andhra Pradesh High Grade Steels Limited (APHSL)
10th Floor,
APIIC Towers, Plot No-1,
IT Park, Mangalagiri,
Guntur (Dist), AP-522503.

Tel: (+91) 9494084851
E-Mail: shanmohan.sagili@aphighgradesteels.com



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SECTION-3

DETAILS OF EXPRESSION OF INTEREST (EoI)

3.1 ABOUT APHSL: VISION & OBJECTIVE

The erstwhile state of Andhra Pradesh was reorganized into two successor states viz. Andhra Pradesh and Telangana in 2014 as per the Andhra Pradesh Reorganization Act 2014. The said Act provided for various measures to be undertaken in the first 10 years of formation for progress and sustainable development of successor states. The establishment of Integrated Steel Plant (ISP) in YSR Kadapa district of the successor state of Andhra Pradesh is one of the proposals pertaining to Infrastructure mentioned under the thirteenth schedule of the said Act.

Indian Economy is set to touch the \$5 trillion GDP mark soon. Further the growing middle class and fast urbanisation is set to increase steel consumption in the country. The various government initiatives to boost infrastructure and the overall growth of the economy will create huge demand for high grade, good quality steel products. As India's steel making capacity is expected to touch 300 Million Tonnes per Annum by 2030 as per the National Steel Policy and in-line with the promotion of industrial growth in the state, Andhra Pradesh High Grade Steels Limited (APHSL), a Special Purpose Vehicle, was incorporated on November 21, 2019 as a wholly owned company of Government of AP with a mandate to establish an integrated steel plant at YSR Kadapa District. Subsequently, the Hon'ble Chief Minister of Andhra Pradesh Shri Y. S. Jagan Mohan Reddy laid the foundation stone for APHSL on December 23rd 2019 at Sunnapuraalla Palle village of YSR Kadapa District, which happens to be his home district.

The vision is to setup a state-of-the-art steel plant in YSR Kadapa district of Andhra Pradesh with a capacity of up to 3 Million Tonne per Annum (MTPA) producing high grade steel products, leveraging its connectivity by road, rail, sea & air, proximity to raw material sources and access to major auto and industrial hubs, and thus drive growth in the region by providing direct and indirect employment opportunity for over 25,000 people. The project has been a dream for the people in this most backward and drought prone region and will be a booster for industrial growth in this part of the state. The Hon'ble CM of AP Shri Y. S. Jagan Mohan Reddy is fully committed to make this dream a reality and get the project commissioned on fast-track mode. The plant is expected to use the latest green technologies in steel-making to enable sustainable production making APHSL a key milestone in the growth story of Andhra Pradesh.

Accordingly, a Detailed Project Report has been prepared by engaging MECON to analyse broadly the technical and financial viability of the project. The DPR has been used as a broad guideline to assess various parameters including access to raw-material, water, power, rail-connectivity etc. Also, a broad study has been taken up to do a gap-analysis of the steel market, understand growth prospects of the infrastructure and various industries, competition and thus to arrive at a viable product-mix. After due diligence, the DPR by



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MECON provided an outline for establishing an Integrated Steel Plant of 3 MTPA capacity with two alternatives of product-mix: One largely a long-product oriented and the other a Flat-Product oriented one. MECON also supported APHSL in understanding various competing technologies for primary steel making, value added products and high-end steels. However, it is to be noted that the DPR serves only as a guideline for APHSL to understand the scope the project but APHSL doesn't intend to be bound by the specifications mentioned in the DPR with respect to, but not limited to, capacity, product mix, markets, technology, raw material linkages, capital costs, operational costs etc.

However, APHSL is working towards benchmarking various recommendations given by MECON against international standards and explore the opportunities to improve technical and financial viability of the project by reassessing the market study, capacity of the plant, product-mix, raw-material linkages, technology and the logistics.

3.2 PROJECT DETAILS

3.2.1 LOCATION

The Project Site is located in YSR Kadapa district of Andhra Pradesh at 14.773766 N, 78.402483 E. The site is at Sunnapuraalla Palle Village which is about 9 km in south-east direction from Jammalamadugu Town of YSR Kadapa district.

3.2.2 LAND

The State Government of AP has allotted land for the project to an extent of Ac 3518.24 Cents in Sunnapuraalla Palle & Pedanandluru villages. As per the G.O. Ms.No.1447 dated December 13, 2019, Govt. of AP has accorded permission for handing over possession of land to an extent of 3,148.68 acres at the Project Site in favour of APHSL for establishment of Integrated Steel Plant. The land is currently under the possession of APHSL and the title transfer in the name of APHSL is under progress. The Company is currently in the process of acquiring the balance land of Ac 369.56 Cents (Assigned land) and is expected to take possession of the balance land by July 31st 2020.

Presently, the construction of boundary wall is under progress and the work is expected to finish by September 2020. Indian Institute of Sciences (IISc), Bangalore has been entrusted with the job of doing topographical survey and geo-technical survey of the site. The work is expected to be completed by June 30th 2020 and the report from IISc, Bangalore is scheduled on 15th July, 2020.

3.2.3 CONNECTIVITY TO PROJECT SITE

Road: The proposed site is 9.5 Kms towards the east from NH-67 that runs from Jammalamadugu to Muddanuru and onward. Currently, a village road connects the NH-67 to the site and the work has



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started to convert the existing village road to a 4-lane road for smooth movement of men and material during construction and operation of the plant. The work is expected to finish by 30th November 2020

Rail: The Muddanuru railway station on south central railway line is the nearest railway station and is around 10 Kms from the site. A railway siding has been proposed from the said railway station to project site.

Port: The Krishnapatnam port is the nearest port and is about 225 Kms from the project site. The port is a deep draft modern port and is well on its way in becoming the largest automated port for exports and imports in South Asia. It rates high on all the parameters of operations, including optimum cost, reliability, time and the best available service to customers.

Air Connectivity: The nearest International Airport is Kempegowda International Airport, Bangalore and is 240 Kms away from the site. The nearest domestic airport is at Kadapa town which is 65 Kms away from the project site.

3.2.4 RAW MATERIAL ARRANGEMENT / SOURCING

The Company has entered into MoU with NMDC Ltd, India's largest public sector iron-ore miner on December 18, 2019 for providing an assured iron ore linkage for continuous supply of 5 MTPA of iron ore for the Project. Alternatively, the Govt. of AP has initiated the process to facilitate better & cheaper raw-material linkages to the project.

Steel Authority of India Ltd (SAIL) and Rashtriya Ispat Nigam Ltd (RINL), which are established PSUs in Steel Sector. presently run a joint platform to negotiate long term supply contracts for procurement of coking coal from international markets. The Board of Directors of APHSL has accorded in-principle approval to join the said platform for procurement of coking coal for the Project.

The linkages for other raw materials viz. limestone, dolomite, quartzite, Ferro alloys, DRI etc. are under progress and contracts would be entered into with suppliers well before the scheduled Commissioning of the Project.

3.2.5 UTILITY ARRANGEMENT

Water: Raw water will be sourced from Gandikota reservoir on Penna River, which is around 15 km away from the site, through dedicated water pumping system and underground piping system. Govt. of AP vide G.O. Ms.No.84 dated December 20, 2019 gave an allocation of 2 TMC per annum of water for industrial use from the Gandikota Reservoir with water royalty charges at Rs.5.50 per 1000 gallons.



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Power: The power required for the operations will be met partially from the captive generation plant and the rest through grid. Grid Power will be fed from Jammalamadugu 400kV/220kV/132kV substation, located approximately 15 Kms from the project site. Inter-connectivity of Main Receiving Substation (MRS) with Jammalamadugu sub-station will be through a 220 kV double and single circuit dedicated line for import of power.

3.2.6 ENVIRONMENTAL CLEARANCE

Based on the broad contours laid in the DPR by MECON, APHSL has applied to Ministry of Environment and Forest (MoEF) for Environmental Clearance. Consultant has been engaged for the same and the clearance is expected by August 2020.

3.2.7 FINANCIAL CLOSURE

APHSL has engaged SBICAPS for debt syndication and the project report is under study by SBICAPS.

3.3 INTENT OF APHSL

APHSL has been mandated by the Government of Andhra Pradesh to design, execute and operate an integrated steel plant at Kadapa District. As a Government Owned company, APHSL commits itself to the mandate and intends to achieve the best standards in the industry by partnering with renowned steel makers/companies of the world to add value to the project. APHSL intends to partner with companies/entities which extend support in one or more areas including, but not limited to, design, engineering, technology, raw-material linkages, logistics, marketing, financing (Debt or Equity) and Operation & Maintenance.

As mentioned in Section 3.1, APHSL is currently evaluating various options with respect to capacity, technology, product-mix, raw-material linkages etc. and intends to determine these specifications of the plant after duly understanding the strengths, needs and priorities of the prospective partner(s) and evolve the final concept of the steel plant only on mutual agreement.

As it embarks on its journey to establish the steel plant, APHSL's responsibility is to deliver, as per the rules/Acts prevalent at that point of time, including, but not limited to, the following:

1. Provide litigation-free land of 3500 Acres at Sunnapuraalla Palle of YSR Kadapa District
2. Provide uninterrupted & dedicated power supply line up to the plant site
3. Provide assured raw water supply for operations
4. Provide 4-lane access road from the plant location to NH-67
5. Provide all necessary support for obtaining all statutory permissions/clearances required for setting up the plant



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6. Provide necessary support, as per the rules/Acts governing, in ensuring seamless supply of raw materials
7. Provide necessary support, as per the rules/Acts governing, in obtaining seamless access to port for import/export activities
8. Any other support sought by the prospective partner which would help in achieving the objective of APHSL and which is within the purview of Government of AP as per the rules/acts governing

APHSL seeks responses from companies willing to enter into Joint Venture Partnership through, but not limited to, any of the following routes:

Financial Partnership route

- The prospective JV partner makes the financial investment, fully or in part, and forms equity joint venture company with APHSL to establish the integrated steel plant.
- The prospective JV partner may have majority stake in the JV company.
- The detailed terms and conditions and other definitive documents including the Joint Venture Agreement, the Memorandum and Articles of Association and the long-term Business Plan for such a Joint Venture shall be mutually agreed upon.

Operational Partnership route

- The prospective JV partner would engage with APHSL during conceptualisation, design, engineering and project execution in order to arrive at mutually agreeable specifications.
- APHSL would make the financial investment in the plant and the prospective JV partner shall closely work with APHSL till commissioning of the plant.
- After commissioning the plant, the prospective JV partner shall take-over the plant for operations & maintenance and the steel plant would be run by JV company thereon.
- At a mutually agreed point in time, the prospective JV partner may buy out the APHSL's stake in the JV company to 100% own the steel plant thereafter.
- The detailed terms and conditions and other definitive documents including the Joint Venture Agreement, the Memorandum and Articles of Association and the long-term Business Plan for such a Joint Venture shall be mutually agreed upon.

Marketing Linkage route

- The prospective JV partner shall support APHSL by providing assured marketing of the products produced at the steel plant.
- The partner may either consume the product by himself or may provide assured access to markets leveraging his strengths.
- The partner shall provide APHSL with insights on the market scenario to enable a better choice of product mix and ensure better marketability of the product.



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- The detailed terms and conditions and other definitive documents including the Joint Venture Agreement, the Memorandum and Articles of Association and the long-term Business Plan for such a Joint Venture shall be mutually agreed upon.



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Raw Material Linkage route

- The prospective JV partner shall support APHSL by providing assured supply of one or more raw-materials to the steel plant as per the quantity and quality requirement from time-to-time.
- The partner shall ensure that the raw-material is provided at the least cost when compared to that of similarly placed steel plants in India and thus providing duly proven cost-advantage with respect to raw-materials.
- The detailed terms and conditions and other definitive documents including the Joint Venture Agreement, the Memorandum and Articles of Association and the long-term Business Plan for such a Joint Venture shall be mutually agreed upon.

Technology Partnership Route

- The prospective JV Partner would support APHSL by providing enabling technology and competence sharing in steel manufacturing. The best practices of the partner could be adopted by APHSL on mutual agreement to enable a faster learning curve.
- The technology possessed by prospective JV partner must be non-infringing while delivering the desired performance and it must be clear from third-party IP infringement claims.
- The partner may also provide APHSL with insights on the market scenario to enable a better choice of product mix.
- APHSL would make the financial investment and the JV Partner shall support during construction and commissioning of the steel plant.
- APHSL would operate the plant after commissioning.
- The detailed terms and conditions and other definitive documents including the Joint Venture Agreement, the Memorandum and Articles of Association and the long-term Business Plan for such a Joint Venture shall be mutually agreed upon.

NOTE: Any company/institution/entity which is willing to partner with APHSL in other than equity route of financing the project may also participate in the EoI process.

Any other route may also be proposed by the interested companies to partner with APHSL in order to contribute to the objective as mentioned in Section 3.1.

Duly registered companies (in the country of their existing operations) or consortium of companies can participate in the EoI. In case of consortium, clarity on roles and responsibilities of the consortium members shall be provided. Interested companies or consortium of companies ready to associate with APHSL as per broad scope/ expectations given above are invited to submit their offer in response to this EoI. Upon receipt of responses against this EoI, APHSL will review the responses to ascertain suitability of the offer and shortlist prospective JV partner for further process. After an objective evaluation of the bids to the EoI, APHSL may shortlist the bidders giving due weightage to the bidders who participate through the above mentioned JV routes in the following order of preference (Highest preferred to Lowest preferred): Financial



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Partnership (Equity/ Debt at competitive cost of capital) route, Operational Partnership route, Market Linkage route, Raw Material Linkage route, Technology Partnership route.

IMPORTANT NOTE:

ONLY the companies or consortium of companies who respond to this invitation for Expression of Interest (EoI) may be considered for next steps during the process of selecting a JV Partner.

3.4 INSTRUCTIONS

- 3.4.1. Language: All correspondences and documents related to the EoI response shall be in English language, provided that any printed literature furnished by the prospective JV partner may be written in another language, as long as such literature is accompanied by a translation of its pertinent passages in English language in which case, for purposes of interpretation of the bid, the English translation shall govern.
- 3.5.2. The prospective JV partner shall abide by the terms & conditions, as applicable, of the EoI.
- 3.5.3. All pages of the EoI shall be duly signed by the authorised signatory.
- 3.5.4. Multiple proposals from the same prospective JV partner should not be submitted.
- 3.5.5. APHSL at their discretion shall inspect the prospective JV partner works/office/reference site premises for the purpose of evaluation, as deemed necessary before selection of partner. APHSL decision in this regard shall be final.
- 3.5.6. Any prospective JV partner which has been debarred/blacklisted by Central/State Governments or by any entity controlled by Central/State Governments from participating in any of their project, as on date of submission of EoI, shall not be eligible to submit the EoI.



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3.5 CONFLICT OF INTEREST

Prospective JV partner shall not have a conflict of interest. Any/All prospective JV partner found to have a conflict of interest shall be disqualified. A prospective JV partner may be considered to have a conflict of interest, if:

- (a) Prospective JV partner has been engaged by APHSL to provide consultancy services for the EoI/ tender preparation related to this Project or similar projects;
- (b) Prospective JV partner is an associates/affiliates (inclusive of parent firms) of a firm or an organization mentioned in subparagraph (a) above; or
- (c) Prospective JV partner lends, or temporarily seconds its personnel to or utilizes services of personnel of firms or organizations which are engaged by APHSL in consultancy services for preparation of tender document or implementation of this project or any other similar project

3.6 PROCESS TO BE CONFIDENTIAL:

Information relating to the examination, clarification, evaluation and comparison of EoI and recommendations shall not be disclosed to prospective JV partner. Any effort by prospective JV partner to influence APHSL processing of EoI or selection decisions may result in the rejection of the EoI.

3.7 MISCELLANEOUS:

3.7.1 Right to accept or reject any or all Applications:

- i. Notwithstanding anything contained in this EoI, APHSL reserves the right to accept or reject any application and to annul the EoI process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons, thereof. In the event that APHSL rejects or annuls all the applications, it may at its discretion, invite applications for a fresh EoI Process.
- ii. APHSL reserves the right to disqualify any applicant during or after completion of EoI process, if it is found there was a material misrepresentation by any such applicant or the applicant fails to provide within the specified time, supplemental information sought by APHSL.
- iii. APHSL reserves the right to verify all statements, information and documents submitted by the applicant in response to the EoI. Any such verification or lack of such verification by APHSL shall not relieve the applicant of his obligations or liabilities hereunder nor will it affect any rights of APHSL.

3.7.2 Governing Laws & Jurisdiction:

The EoI process shall be governed by, and construed in accordance with, the laws of India and the Courts at Andhra Pradesh (India) shall have exclusive jurisdiction over all disputes arising under, pursuant to and / or in connection with the EoI process.



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3.8 BRIEF DESCRIPTION OF EoI PROCESS:

The interested prospective JV partner shall ensure that their response along with below stated annexures is received by APHSL on or before TBD + 30 Days:

- i. Annexure-1- Covering Letter Format
- ii. Annexure-2- General Information about the prospective JV Partner
- ii. Annexure-3- Latest three years Annual Audited Financial Statements including Auditors report to be provided.
- iii. Annexure-4- Proposed route for partnership

The response shall necessarily be accompanied with details on company background, product profile, technical capabilities, reference list of customers, current production facilities, relevant certificates and latest three years annual audited financial statements including auditor's report.

In case any amendment/corrigendum issued to this EoI, it shall be notified only at <http://www.aphighgradesteels.com/tenders.php>.

The Expression of Interest may be submitted at <http://www.aphighgradesteels.com/tenders.php>.

Queries if any, may be sent to the address mentioned in section II.



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SECTION – 4 : ANNEXURES

ANNEXURE - I

Format for Covering Letter

[On the Letterhead of the Prospective Partner]

To
Managing Director
AP High-Grade Steels Limited
APIIC Towers, Plot No.-1,
IT Park Mangalagiri, Guntur (Dist)
Andhra Pradesh
521456, India

Ref: Submission of Expression of Interest (EoI)

Sir,

Being duly authorized to represent and act on behalf of.....
(Hereinafter Referred to as “the Applicant”), and having reviewed and fully understood the evaluation criteria and information provided, the undersigned hereby applies in response to the EoI document.

We would like to associate as JV partner with APHSL for establishment of an Integrated Steel Plant in YSR Kadapa District in the state of Andhra Pradesh. We understand that you are not bound to accept the EoI.

I am enclosing the Expression of Interest with the details as per the requirements of the EoI document, for your evaluation.

I hereby declare that the details furnished in this EoI proposal are true and correct to the best of my knowledge and belief. In case any of the information is found to be false or untrue or misleading or misrepresenting, I am aware that I will be held liable for it and APHSL is free to take any legal / commercial action not limited to barring / blacklisting.

Yours faithfully,

(Signature & Seal of Authorised Signatory)

Name:

Designation:

Date:

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Address:

ANNEXURE – II

General Information to be submitted by Applicant along with cover letter

1. Name of the Company/ Companies (if consortium):
2. Legal status of the Company(ies):
3. Brief description of the Company(ies) including details of its business groups/subsidiaries/ affiliates:
4. Date of Incorporation:
5. Date of Commencement of Business:
6. Full address including Telephone nos. / Fax nos.:

Registered Office:

Head Office:

Address for communication:

Contact Details:

Office Address in India, if any:

7. Documents to be enclosed:
 - a) Technical Credentials – Scale/capacity of operations and relevant products produced
 - b) Financial Credentials – Copies of Annual Audited Financial statements including Auditors Report) for latest 3 years.
 - c) In case of a Consortium, the structure of Consortium to be provided.
 - d) Other documents considered relevant

Signature & Seal:
Authorised Signatory of the Party



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ANNEXURE – III

Financial Information

Legal Name: *[insert full name]*

Date:

1. Financial Data

Financial information in (INR equivalent)	Historic information for previous three years (INR. Millions) <i>[Insert amount in INR equiv.]*</i>		
	FY16	FY17	FY18
Information from Balance Sheet			
Total Assets (TA)			
Total Liabilities (TL)			
Net Worth (NW) (TA-TL)			
Current Assets (CA)			
Current Liabilities (CL)			
Information from Income Statement			
Total Revenue (TR)			
Profits Before Taxes (PBT)			

* Exchange rate for conversion to INR shall be as published by Reserve Bank of India as on date of floating EoI.

2. Financial documents

The prospective JV partner shall provide copies of the financial statements including balance sheets all notes and related income statements for latest 3 years

The financial statements shall:

- Reflect the financial situation of the prospective JV partner submitting EoI



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- Be audited by a certified accountant.
 - Be complete, including all notes to the financial statements.
- b) Correspond to accounting periods already completed and audited (no statements for partial periods shall be accepted).
- c) In case of consortium, same to be provided for constituent companies of the consortium.

(Signature & Seal)

Authorised Signatory of the Party



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ANNEXURE– IV

Method of Partnership

Sl.No.	Details of the Partnership	Response (Yes/No)
1	Does the company/consortium intend to form an equity partnership	
2	If the response to 1 is No – is the company categorically against an equity partnership or would it consider the same if the situation sees fit	
3	Does the company/consortium intend to form a JV through operational partnership route	
4	Does the company/consortium intend to form a JV through Marketing Linkage route	
5	Does the company/consortium intend to form a JV through Raw Material Linkage route	
6	Does the company/consortium intend to form a JV through technology partnership route	
7	Does the company/consortium intend to form a JV through any other route	

Please provide a brief overview of stating the basic details of the partnership proposed:

Type of Partnership_____

Executive summary:

(Signature & Seal)
Authorised Signatory of the Party